



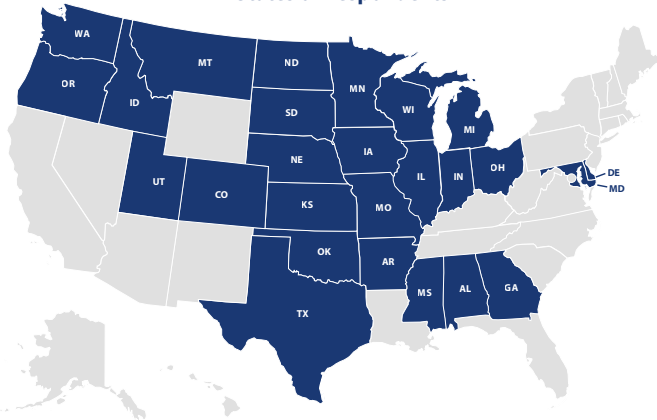
Crop Insurance Professionals Association

Learn more about us at www.cipatoday.com

The Crop Insurance Professionals Association (CIPA) is a national association of the private sector agents that sell crop insurance to farmers and ranchers. CIPA agents are committed to delivering the highest level of service and support to their producer customers.

CIPA agents sent a survey to their customers to ask them their opinions of crop insurance. 1305 producers from all over the country, growing over 20 different crops responded to the survey. These are the results. To see the original survey that was sent out, click [here](#).

States of Respondents



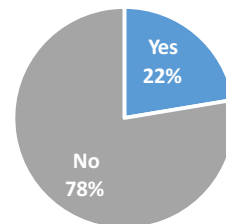
Crops grown by respondents

- | | |
|-----------------------|------------|
| Alfalfa | Popcorn |
| Cattle | Potatoes |
| Corn | Proso |
| Cotton | Rice |
| Dark Red Kidney Beans | Seed Corn |
| Dry Beans | Sorghum |
| Goats | Soybeans |
| Hay | Sudangrass |
| Lentils | Sugarbeets |
| Oats | Sugarcane |
| Organic Blue Corn | Sunflowers |
| Peas | Wheat |

1. Do you consider yourself a young or beginning producer?:

22 % YES, I CONSIDER MYSELF A YOUNG OR BEGINNING PRODUCER

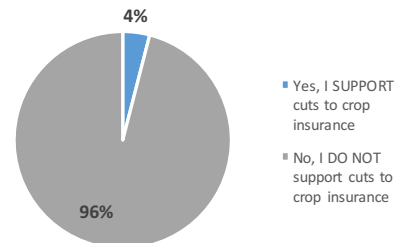
78% NO, I DO NOT CONSIDER MYSELF A YOUNG OR BEGINNING PRODUCER



2. The President and some Members of Congress have proposed making cuts to crop insurance. In general, do you support CUTS to crop insurance?:

4% YES, I SUPPORT CUTS TO CROP INSURANCE

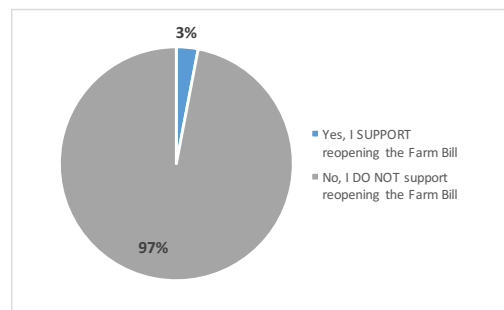
96% NO, I DO NOT SUPPORT CUTS TO CROP INSURANCE



3. The President and some Members of Congress have proposed reopening the Farm Bill to make cuts to crop insurance and the Farm Bill safety net for producers. In general do you support reopening the Farm Bill to make these cuts?:

3% YES, I SUPPORT REOPENING THE FARM BILL TO MAKE CUTS TO CROP INSURANCE AND THE FARM SAFETY NET

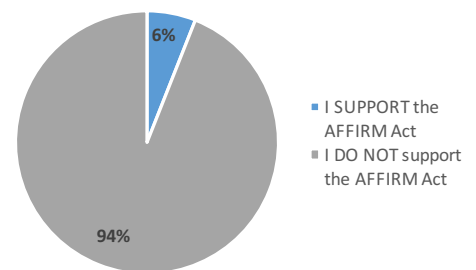
97% NO, I DO NOT SUPPORT REOPENING THE FARM BILL TO MAKE CUTS TO CROP INSURANCE AND THE FARM SAFETY NET



4. Some lawmakers recently introduced a bill in Congress, called the AFFIRM Act. The AFFIRM Act would:
- Impose a \$250,000 adjusted gross income test on crop insurance. Producers with an AGI of \$250,000 or more would be denied federal premium support for crop insurance, increasing premiums by as much as 67 percent. If low risk acreage is excluded from Crop Insurance, premium rates for all producers on acreage covered will increase.
 - Impose a \$40,000 payment limitation on crop insurance. Producers would be prohibited from receiving premium support above this level, resulting in uncovered acreage. If low risk acreage is excluded from Crop Insurance, premium rates for all producers on acreage covered will increase.
 - Require public disclosure of all the information you supply us when purchasing crop insurance. This information could then be obtained by groups like the Environmental Working Group and posted to their websites.
 - Eliminate premium support for policies with a Harvest Price Option (HPO). When a loss occurs and an indemnity is to be paid, HPO indemnifies the producer at the replacement cost of the lost crop so producers that forward price may deliver on their contracts. Under the bill, farmers would either need to decline HPO coverage or see their premiums rise to cover the full cost.
 - Make deep cuts to private sector delivery, affecting agents, loss adjusters, and company staff handling your policy. Due to prior cuts to private sector delivery and natural disasters, average company earnings over the past 4 years are in the red.

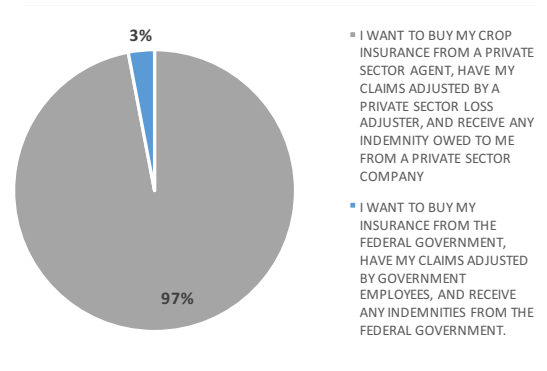
Based on the information provided above, do you support or oppose the AFFIRM Act bill?:

- 6% YES, I SUPPORT THE AFFIRM ACT BILL, described above
- 94% NO, I DO NOT SUPPORT THE AFFIRM ACT BILL, described above



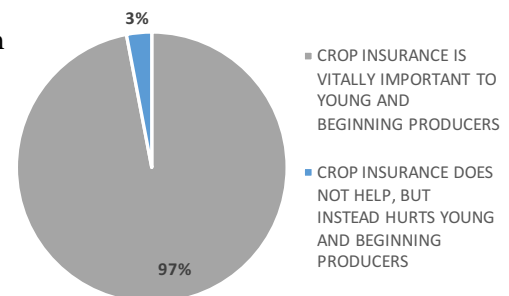
5. Please mark an X in the space provided next to the statement that you agree with:

- 97% I WANT TO BUY MY CROP INSURANCE FROM A PRIVATE SECTOR AGENT, HAVE MY CLAIMS ADJUSTED BY A PRIVATE SECTOR LOSS ADJUSTER, AND RECEIVE ANY INDEMNITY OWED TO ME FROM A PRIVATE SECTOR COMPANY.
- 3% I WANT TO BUY MY INSURANCE FROM THE FEDERAL GOVERNMENT, HAVE MY CLAIMS ADJUSTED BY GOVERNMENT EMPLOYEES, AND RECEIVE ANY INDEMNITIES OWED TO ME FROM THE FEDERAL GOVERNMENT.



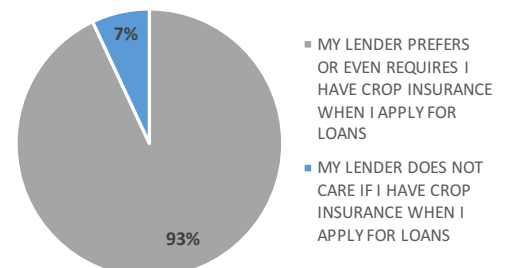
6. Please mark an X in the space provided next to the statement that you most agree with

- 97% CROP INSURANCE IS VITALLY IMPORTANT TO YOUNG AND BEGINNING PRODUCERS
- 3% CROP INSURANCE DOES NOT HELP BUT INSTEAD HURTS YOUNG AND BEGINNING PRODUCERS



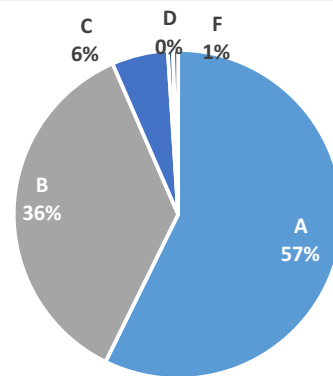
7. Please mark an X in the space provided next to the statement that you most agree with:

- 93% MY LENDER STRONGLY PREFERS OR EVEN REQUIRES THAT I HAVE CROP INSURANCE WHEN I APPLY FOR LOANS
- 7% MY LENDER DOES NOT CARE IF I HAVE CROP INSURANCE WHEN I APPLY FOR LOANS



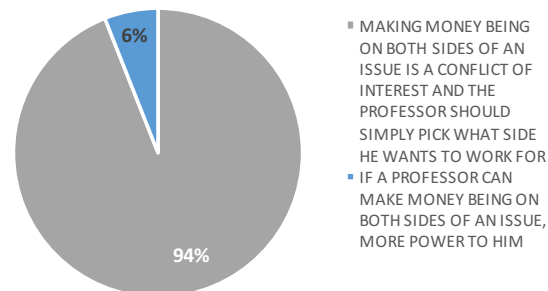
8. One group recently gave crop insurance an overall grade of “F” and calls on Congress to make cuts. Please mark an X in the space provided next to the grade you would give crop insurance:

- 57% A. I would give crop insurance an A because it is key to meeting the risk management needs on my farm and important to my lender
- 36% B. I would give crop insurance a B because it is key to meeting risk management needs on my farm and important to my lender but I would like specific improvements
- 6% C. I would give crop insurance a C because it is only marginally important to meeting the risk management needs on my farm and to my lender
- 0.5% D. I would give crop insurance a D because it is not very important to meeting the risk management needs on my farm or to my lender
- 0.5% F. I would give crop insurance an F because it does not work for me or my lender



9. Some college professors receive money from the government and private groups for developing crop insurance policies while these professors also receive money from private groups to publicly criticize crop insurance as too lucrative for farmers and to advocate for cuts. Please mark an X in the space provided next to the statement that you most agree with:

- 94% MAKING MONEY BEING ON BOTH SIDES OF AN ISSUE IS A CONFLICT OF INTEREST AND THE PROFESSOR SHOULD SIMPLY PICK WHAT SIDE HE WANTS TO WORK FOR
- 6% IF A PROFESSOR CAN MAKE MONEY BEING ON BOTH SIDES OF AN ISSUE, MORE POWER TO HIM



10. Please mark an X in the space provided next to the statement that you most agree with:

- 99% MY FARM AND THE OVERALL FARM ECONOMY FACE CHALLENGES WITH LOW PRICES AND NATURAL DISASTERS AND SO CROP INSURANCE AND THE FARM BILL ARE VERY IMPORTANT TO ME
- 1% MY FARM AND THE OVERALL FARM ECONOMY IS GOOD AND SO CROP INSURANCE AND THE FARM BILL DO NOT MEAN MUCH TO ME

